DISTRICT OF COLUMBIA

	FIRST QUARTER 2015 */									
SECTOR / INDUSTRY	NAICS	NUMBER OF		EMPLOYMEN	IT	QUARTERLY		AVERAGE		
	CODE **/	REPORTING UNITS	JANUARY	FEBRUARY	MARCH	AVERAGE EMPLOYMENT	TOTAL WAGES	WEEKLY WAGE PER WORKER		
TOTAL EMPLOYMENT AND WAGES		37,089	<u>729,377</u>	<u>733,254</u>	<u>735,380</u>	<u>732,670</u>	\$16,757,319,60 <u>3</u>	<u>\$1,759</u>		
GOVERNMENT SECTOR		<u>377</u>	*	*	*	*	*	*		
FEDERAL GOVERNMENT STATE GOVERNMENT / PUBLIC TRANSPORTATION		339 38	197,509	197,613	197,684	197,602	\$5,595,298,478 *	\$2,178 *		
PRIVATE SECTOR		36,712	493,902	497,271	499,365	496,846	10,462,336,913	<u>\$1,620</u>		
GOODS-PRODUCING		1,089	14,623	14,476	14,631	14,577	<u>\$233,210,520</u>	<u>\$1,231</u>		
NATURAL RESOURCES & MINING	11 & 21	2	*	*	*	*	*	*		
CONSTRUCTION Construction of buildings Residential building construction Nonresidential building construction Heavy and civil engineering construction Utility system construction Land Subdivision Highway, street, and bridge construction Specialty trade contractors Building foundation and exterior contractors Building equipment contractors Building finishing contractors Other specialty trade contractors	236 2361 2362 237 2371 2372 2373 238 2381 2382 2383 2383	947 394 178 216 92 29 22 25 461 107 184 106 64	13,583 3,989 1,033 2,956 2,476 777 138 1,257 7,118 2,398 3,349 941 430	13,441 3,861 1,012 2,849 2,492 793 140 1,230 7,088 2,465 3,276 926 421	13,580 3,912 1,021 2,891 2,535 831 145 1,238 7,133 2,418 3,326 954 435	3,921 1,022 2,899 2,501 800 141 1,242 7,113 2,427 3,317 940	\$202,849,822 \$71,554,927 \$16,373,406 \$55,181,521 \$37,383,665 \$9,895,359 \$4,365,050 \$16,578,050 \$93,911,230 \$31,003,028 \$47,505,926 \$10,819,993 \$4,582,283	\$1,153 \$1,404 \$1,232 \$1,464 \$1,150 \$951 \$2,381 \$1,027 \$1,016 \$983 \$1,102 \$885 \$885 \$822		
MANUFACTURING Food manufacturing Bakeries and tortilla manufacturing Apparel manufacturing Cut and sew apparel manufacturing Printing and related support activities Chemical manufacturing Pharmaceutical and medicine manufacturing Nonmetallic mineral product manufacturing Fabricated metal product manufacturing Machinery manufacturing Computer and electronic product manufacturing	31-33 311 3118 3152 3152 323 3254 327 332 333 333	140 12 5 8 8 42 11 8 5 5 4	1,038 160 135 26 26 234 109 103 105 40	1,033 157 131 26 26 231 112 106 103 39	233 117 111 112 40	158 132 26 26 233 113 107 107 40	\$30,106,943 \$920,294 \$723,114 \$202,103 \$4,486,127 \$13,055,544 \$12,657,958 \$1,763,652 \$827,932 *	\$2,227 \$448 \$421 \$598 \$598 \$1,481 \$8,887 \$9,100 \$1,268 \$1,592 *		

DISTRICT OF COLUMBIA

	FIRST QUARTER 2015 */									
SECTOR / INDUSTRY	NAICS	NUMBER OF		EMPLOYMEN	т	QUARTERLY	TOTAL WAGES	AVERAGE WEEKLY WAGE PER WORKER		
		REPORTING UNITS	JANUARY	FEBRUARY	MARCH	AVERAGE EMPLOYMENT				
Electronic instrument manufacturing	3345	1	*	*	*	*	*	*		
Magnetic media manufacturing & reproduction	3346	1	*	*	*	*	*	*		
SERVICE-PRODUCING (PRIVATE)		35,623	479,279	482,795	484,734	482,269	\$10,229,126,393	\$1,632		
TRADE, TRANSPORTATION & UTILITIES		3,047	30,972	30,793	30,809	30,858	<u>\$453,615,783</u>	<u>\$1,131</u>		
WHOLESALE TRADE	42	1,004	4,991	4,967	4,956	4,971	\$178,423,053	\$2,761		
Merchant wholesalers, durable goods	423	173	1,796	1,764	1,758	1,773	\$65,469,970			
Motor vehicle and parts merchant wholesalers	4231	13	218	215	217	217	\$8,614,202	\$3,054		
Furniture and furnishing merchant wholesalers	4232	24	172	125	125	141	\$3,424,168			
Lumber and const. supply merchant wholesalers	4233	7	*	*	*	*	*	*		
Commercial equip. merchant wholesalers	4234	59	1,013	1,016	1,010	1,013	\$39,618,184	\$3,008		
Electric goods merchant wholesalers	4236	22	181	193	195	190	\$7,072,956			
Hardware and plumbing merchant wholesalers	4237	13	50	52	52	51	\$1,808,537	\$2,728		
Machinery and supply merchant wholesalers	4238	8	40	39	39	39	\$2,605,142	\$5,138		
Merchant wholesalers, nondurable goods	424	195	1,762	1,782	1,776	1,773	\$45,938,958			
Druggists' goods merchant wholesalers	4242	47	192	190	196	193	\$20,626,969			
Apparel and piece goods merchant wholesalers	4243	18	127	133	125	128	\$539,790			
Grocery and related product wholesalers	4244	63	676	681	689	682	\$10,372,848	\$1,170		
Chemical merchant wholesalers	4246	5	39	38	37	38	\$1,002,396			
Alcoholic beverage merchant wholesalers	4248	29	593	604	595	597	\$10,761,490			
Misc. nondurable goods merchant wholesalers	4249	26	111	113	110	111	\$1,917,613	\$1,329		
Electronic markets and agents and brokers	425	636	1,433	1,421	1,422	1,425	\$67,014,125			
RETAIL TRADE	44-45	1,829	21,843	21,609	21,602	21,685	\$186,255,658	\$661		
Motor vehicle and parts dealers	441	24	191	191	191	191	\$2,281,007	\$919		
Auto parts, accessories, and tire stores	4413	18	159	156	152	156	\$1,874,801	\$924		
Furniture and home furnishings stores	442	77	824	846	839	836	\$5,776,034	\$531		
Furniture stores	4421	31	232	235	228	232	\$2,710,979	\$899		
Home furnishings stores	4422	46	592	611	611	605	\$3,065,055	\$390		
Electronics and appliance stores	443	73	599	583	557	580	\$6,213,099	\$824		
Building material and garden supply stores	444	42	841	853	878	857	\$26,520,966	\$2,380		
Building material and supplies dealers	4441	37	828	841	860	843	\$26,266,461	\$2,397		
Lawn and garden equipment and supplies stores	4442	5	13	12	18	14	\$254,505	\$1,398		
Food and beverage stores	445	571	7,306	7,395	7,466	7,389	\$48,824,357	\$508		
Grocery stores	4451	320	6,179	6,228	6,270	6,226	\$38,937,942	\$481		
Specialty food stores	4452	70	485	512	548	515	\$3,975,700	\$594		
Beer, wine, and liquor stores	4453	181	642	655	648	648	\$5,910,715	\$702		
Health and personal care stores	446	270	2,601	2,573	2,560	2,578	\$29,398,037	\$877		
Gasoline stations	447	70	449	459	454	454	\$3,226,642	\$547		
Clothing and clothing accessories stores	448	283	3,119	3,077	3,024	3,073	\$19,296,090	\$483		
Clothing stores	4481	194	2,407	2,379	2,347	2,378	\$14,072,252			
Shoe stores	4482	43	488	484	476	483	\$2,458,811	\$392		
Jewelry, luggage, and leather goods stores	4483	46	224	214	201	213	\$2,765,027	\$999		
	451	77	1.075	1.005	1.005	1.028	\$5,018,358	\$376		
Sporting goods, hobby, book and music stores										
Sporting goods, hobby, book and music stores Sporting goods and musical instrument stores Book, periodical, and music stores	4511 4512	42 35	464 611	439 566	435 570	446 582	\$2,052,827 \$2,965,531	\$354 \$392		

DISTRICT OF COLUMBIA

FIRST QUARTER 2015 */ SECTOR / INDUSTRY **EMPLOYMENT** NUMBER OF QUARTERLY **AVERAGE** NATCS REPORTING UNITS AVERAGE EMPLOYMENT WEEKLY WAGE PER WORKER **TOTAL WAGES** CODE * **JANUARY FEBRUARY** MARCH General merchandise stores 452 3.080 2.867 2.856 2.934 \$19,301,656 \$506 17 1,738 \$9,805,497 Department stores 4521 1,880 1,691 1,643 \$434 Other general merchandise stores 4529 43 1,200 1.176 1.213 1.196 \$9,496,159 \$611 Miscellaneous store retailers 453 220 1,332 1,335 1,348 1,338 \$10,851,102 \$624 \$1,297,020 \$4,737,953 Florists 4531 34 146 149 154 150 \$665 Office supplies, stationery, and gift stores 4532 88 718 713 719 717 \$508 164 309 Used merchandise stores 4533 29 69 170 158 164 \$949,948 \$446 Other miscellaneous store retailers 298 308 \$3,866,181 Nonstore retailers 454 62 426 425 424 425 \$9,548,310 \$1 728 4541 47 \$8,786,579 Electronic shopping and mail-order house 386 385 363 378 \$1,788 TRANSPORTATION AND WAREHOUSING \$37,579,195 48-49 195 2,212 2,284 2,319 2,272 \$1,272 Air transportation 481 24 100 103 104 102 \$7,312,388 \$1,947,598 \$5.515 Truck transportation 484 20 194 196 205 198 \$757 Transit and ground passenger transportation Taxi and limousine service 485 57 31 846 840 859 848 \$9,171,324 \$832 314 312 \$4,031,488 4853 306 311 \$997 Other ground passenger transportation Scenic and sightseeing transportation \$3,365,470 \$2,865,224 4859 15 348 348 374 357 \$725 457 115 487 14 34 409 483 480 \$482 \$2,060 Support activities for transportation 488 113 115 116 \$3,079,311 Support activities for road transportation 9 \$179,541 \$531 4884 25 26 24 30 12 Freight transportation arrangement 4885 21 21 21 21 \$532,682 \$1.951 Couriers and messengers 492 35 488 488 492 489 \$11,804,001 \$1,857 UTILITIES 22 19 1,926 1,933 1,932 1,930 \$51,357,877 \$2,047 INFORMATION 51 891 16,519 16,545 16,530 16,531 \$581,333,536 \$2,705 Publishing industries, except Internet 511 260 5 048 5.038 5.018 5 035 \$148 126 923 \$2 263 Newspaper, book, and directory publishers 5111 196 4,687 4,684 4,678 \$132,383,140 \$2,177 4,664 \$15,743,783 \$16,927,251 \$3,402 \$1,399 Software publishers 5112 64 361 354 354 356 512 138 906 914 973 931 Motion picture and sound recording industries Motion picture and video industries Sound recording industries 5121 129 828 78 824 890 847 \$15,416,000 \$1,511,251 \$1,400 \$1,384 90 83 93 \$2,511 \$5,131 Broadcasting, except Internet 515 4.894 4.921 4,862 4,892 \$159,685,756 517 121 1,700 1,730 \$115,388,782 Telecommunications 1,792 1,698 1,142 214 \$4,634 \$4,032 Wired telecommunications carriers 5171 59 1,203 1,112 1,112 \$68,793,627 23 \$11,217,359 Wireless telecommunications carriers 5172 217 214 210 Data processing and related services 5182 62 474 486 499 486 \$11 348 546 \$1 796 \$129,856,278 Other information services 519 217 3,405 3,488 3,478 3,457 \$2,889

DISTRICT OF COLUMBIA

	FIRST QUARTER 2015 */									
SECTOR / INDUSTRY	NAICS CODE * */	NUMBER OF REPORTING		EMPLOYMENT		QUARTERLY AVERAGE	TOTAL WAGES	AVERAGE WEEKLY WAGE PER WORKER		
	CODE	UNITS	JANUARY	FEBRUARY	MARCH	EMPLOYMENT				
FINANCIAL ACTIVITIES		1,985	26,284	26,499	26,529	26,437	\$1,176,557,093	\$3,4		
FINANCE AND INSURANCE	52	1,030	14,644	14,677	14,670	14,664	\$846,707,238	\$4,4		
Credit intermediation and related activities	522	385	7,293	7,279	7,259	7,277	\$353,111,621	\$3,7		
Depository credit intermediation	5221	284	3,701	3,680	3,645	3,675	\$128,129,803	\$2,6		
Securities, commodity contracts, investment	523	361	3,472	3,502	3,511	3,495	\$295,480,270	\$6,5		
Insurance carriers and related activities	524	251	3,860	3,868	3,881	3,870	\$197,389,029	\$3,9		
Insurance carriers	5241	81	1,923	1,924	1,940	1,929	\$77,871,759	\$3,1		
Ins. agencies, brokerages, and related activities	5242	170	1,937	1,944	1,941	1,941	\$119,518,270	\$4,7		
REAL ESTATE AND RENTAL AND LEASING	53	955	11,640	11,822	11,859	11,774	\$329,849,855	\$2,1		
Real estate	531	884	10,962	11,008	11,025	10,965	\$322,035,241	\$2,		
Lessors of real estate	5311	222	2,076	2,138	2,148	2,121	\$51,264,427	\$1,		
Offices of real estate agents and brokers	5312	200	2,147	2,168	2,192	2,169	\$75,763,009	\$2,		
Activities related to real estate	5313	462	6,639	6,702	6,685	6,675	\$195,007,805	\$2,		
Automotive equipment rental and leasing	5321	23	428	425	421	425	\$2,861,397	\$		
Consumer goods rental	5322	21	71	75	114	87	\$1,029,005	\$		
General rental centers	5323	6	4	4	11	6	\$108,501	\$1,		
Machinery and equipment rental and leasing	5324	18	274	308	286	289	\$3,697,705	\$		
PROFESSIONAL AND BUSINESS SERVICES		10,985	156,734	157,905	158,184	<u>157,608</u>	\$4,292,491,687	\$2,0		
PROFESSIONAL AND TECHNICAL SERVICES	54	8,770	108,689	109,483	109,444	109,205	\$3,516,214,078	\$2,4		
Professional and technical services	541	8,770	108,689	109,483	109,444	109,205	\$3,516,214,078	\$2,		
Legal services	5411	1,285	28,038	28,059	28,109	28,069	\$1,178,525,255	\$3,		
Accounting and bookkeeping services	5412	303	4,075	4,346	4,213	4,211	\$118,952,292	\$2,		
Architectural and engineering services	5413	595	7,717	7,724	7,776	7,739	\$217,480,903	\$2		
Specialized design services	5414	145	742	743	736	740	\$17,471,075	\$1		
Computer systems design and related services	5415	2,319	22,348	22,319	22,398	22,355	\$556,671,768	\$1		
Management and technical consulting services	5416	2,166	22,462	22,567	22,419	22,483	\$681,848,121	\$2.		
Scientific research and development services	5417	430	12,271	12,355	12,352	12,326	\$310,233,246	\$1.		
Advertising and related services	5418	959	7,679	7,828	7,849	7,785	\$350,963,340	\$3,		
Other professional and technical services	5419	568	3,357	3,542	3,592	3,497	\$84,068,078	\$1,		
MANAGEMENT OF COMPANIES AND ENTERPRISES	55	159	2,156	2,175	2,115	2,149	\$188,492,185	\$6,7		
ADMINISTRATIVE AND WASTE SERVICES	56	2,056	45,889	46,247	46,625	46,254	\$587,785,424	\$		
Administrative and support services	561	2,006	45,499	45,904	46,302	45,902	\$583,942,725	\$		
Office administrative services	5611	278	3,300	3,430	3,382	3,371	\$84,336,218	\$1		
Facilities support services	5612	54	2,176	2,188	2,184	2,183	\$31,728,352	\$1,		
Employment services	5613	798	13,644	13,904	14,306	13,951	\$222,923,430	\$1		
Business support services	5614	185	2,112	2,131	2,085	2,109	\$32,051,717	\$1,		
Travel arrangement and reservation services	5615	121	998	997	1,025	1,007	\$19,201,440	\$1		
Investigation and security services	5616	162	11.112	11,106	10,806	11,008	\$120,900,716	91		
Services to buildings and dwellings	5617	312	11,752	11,774	12,036	11,854	\$67,558,546			
Other support services	5619	96	405	374	478	419	\$5,242,306			
Waste management and remediation services	562	50	390	343	323	352	\$3,842,699			
Waste management and remediation services	5621	26	206	205	201	204	\$2,219,126	9		
Waste Collection	3021	1 20	200	203	201	204	\$Z,Z19,120	1 7		

DISTRICT OF COLUMBIA

	FIRST QUARTER 2015 *									
SECTOR / INDUSTRY	NAICS	NUMBER OF REPORTING UNITS		EMPLOYMENT		QUARTERLY AVERAGE EMPLOYMENT	TOTAL WAGES	AVERAGE WEEKLY WAGE PER WORKER		
	CODE * */		JANUARY	FEBRUARY	MARCH					
EDUCATION AND HEALTH SERVICES		2,679	108,793	110,223	110,415	109,810	\$1,603,991,273	\$1,12		
EDUCATIONAL SERVICES	61	729	44,464	45,855	45,645	45,321	\$635,939,488	\$1,07		
Elementary and secondary schools	6111	135	10,214	10,365	10,374	10,318	\$138,181,973	\$1,0		
Junior Colleges	6112	2	*	*	k	*	*	*		
Colleges and universities	6113	99	29,332	30,285	30,120	29,912	\$426,903,136	\$1,09		
Business, computer and management training	6114	68	608	659	653	640	\$12,466,614	\$1,49		
Technical and Trade Schools	6115	24	*	*	k	*	*	*		
Other schools and instruction	6116	171	1,911	1,981	1,941	1,944	\$15,440,551	\$6:		
Educational support services	6117	230	2,252	2,404	2,399	2,352	\$41,252,024	\$1,34		
HEALTH CARE AND SOCIAL ASSISTANCE	62	1,950	64,329	64,368	64,770	64,489	\$968,051,785	\$1,15		
Ambulatory health care services	621	1,194	16,826	17,035	17,164	17,008	\$245,963,023	\$1,1		
Offices of physicians	6211	470	4,732	4,747	4,779	4,753	\$116,261,021	\$1,8		
Offices of dentists	6212	335	1,639	1,639	1,631	1,636	\$25,419,019	\$1,15		
Offices of other health practitioners	6213	201	880	886	864	877	\$11,833,467	\$1,0		
Outpatient care centers	6214	70	2,820	2,855	2,845	2,840	\$38,933,491	\$1,0		
Medical and diagnostic laboratories	6215	32	240	240	247	242	\$3,250,177	\$1,03		
Home health care services	6216	58	6,310	6,461	6,592	6,454	\$46,357,395	\$55		
Other ambulatory health care services	6219	28	205	207	206	206	\$3,908,453	\$1,4		
Hospitals	622	36	26,686	26,777	26,925	26,796	\$506,992,422	\$1,45		
General medical and surgical hospitals	6221	20	25,650	25,721	25,869	25,747	\$491,086,213	\$1,46		
Nursing and residential care facilities	623	155	7,769	7,612	7,597	7,659	\$70,448,067	\$70		
	6231	21	2,111	2,050	2,032	2.064	\$19,240,824	\$71		
Nursing care facilities	6232	90	3,031					\$66		
Residential mental health facilities				3,021	2,995	3,016	\$26,085,760			
Community care facilities for the elderly	6233	15	1,872	1,793	1,830	1,832	\$18,423,684	\$77		
Other residential care facilities	6239	29	755	748	740	748	\$6,697,799	\$68		
Social assistance	624	565	13,048	12,944	13,084	13,025	\$144,648,273	\$85		
Individual and family services	6241	244	4,630	4,560	4,665	4,618	\$50,209,292	\$83		
Emergency and other relief services	6242	64	3,403	3,397	3,404	3,401	\$54,617,898	\$1,23		
Vocational rehabilitation services	6243	66	1,724	1,732	1,763	1,740	\$16,151,348	\$71		
Child day care services	6244	191	3,291	3,255	3,252	3,266	\$23,669,735	\$55		
EISURE AND HOSPITALITY		2,701	69,553	69,904	71,313	70,257	\$582,848,030	<u>\$63</u>		
ARTS, ENTERTAINMENT, AND RECREATION	71	371	7,267	7,115	7,673	7,352	\$115,673,120	\$1,21		
Performing arts and spectator sports	711	227	4,030	3,853	4,467	4,117	\$91,070,607	\$1,70		
Performing arts companies	7111	52	1,131	1,157	1,230	1,173	\$9,982,942	\$6!		
Spectator sports	7112	7	761	516	955	744	\$11,987,368	\$1,23		
Promoters of performing arts and sports	7113	50	1,757	1,886	2,002	1,882	\$62,740,420	\$2,56		
Agents and managers for public figures	7114	18	90	102	85	92	\$2,474,444	\$2,06		
Independent artists, writers, and performers	7115	100	291	192	195	226	\$3,885,433	\$1,32		
Museums, historical sites, zoos, and parks	712	28	857	858	868	861	\$9,950,698	\$88		
Amusements, gambling, and recreation	713	116	2,380	2,404	2,338	2,374	\$14,651,815	\$47		
ACCOMMODATION AND FOOD SERVICES	72	2,330	62,286	62,789	63,640	62,905	\$467,174,910	\$57		
Accommodation	721	137	14,484	14,724	15,004	14,737	\$173,104,569	\$9		
Food services and drinking places	722	2,193	47,802	48,065	48,636	48,168	\$294,070,341	\$47		
Special food services	7223	209	5,164	5,174	5,230	5,189	\$40,573,963	\$60		
	7224	121	2,257	2,099	2,205	2,187	\$11,816,916	\$41		

DISTRICT OF COLUMBIA

	FIRST QUARTER 2015 */									
SECTOR / INDUSTRY	NAICS NUMBER OF			EMPLOYMEN	Т	QUARTERLY		AVERAGE		
	CODE * */	REPORTING UNITS	JANUARY	FEBRUARY	MARCH	AVERAGE EMPLOYMENT	TOTAL WAGES	WEEKLY WAGE PER WORKER		
OTHER SERVICES, EXCEPT PUBLIC ADMINISTRATION	81	9,983	66,231	66,625	66,704	66,520	\$1,453,551,736	\$1,681		
Repair and maintenance	811	134	589	592	594	592	\$5,439,782	\$707		
Automotive repair and maintenance	8111	75	452	452	451	452	\$4,231,183	\$720		
Personal and laundry services	812	569	7,032	7,053	7,061	7,049	\$50,575,907	\$552		
Personal care services	8121	256	1,736	1,760	1,752	1,749	\$15,355,747	\$67		
Death care services	8122	21	145	144	143	144	\$1,530,045	\$81		
Drycleaning and laundry services	8123	144	676	682	679	679	\$4,485,508	\$50		
Other personal services	8129	148	4,475	4,467	4,487	4,476	\$29,204,607	\$50		
Membership associations and organization	813	3,149	53,746	54,054	54,099	53,966	\$1,366,574,216	\$1,94		
Religious organizations	8131	137	1,904	1,919	1,914	1,912	\$25,291,138	\$1,018		
Grantmaking and giving services	8132	385	5,402	5,459	5,443	5,435	\$121,267,497	\$1,710		
Social advocacy organizations	8133	1,175	16,126	16,331	16,331	16,263	\$326,572,174	\$1,54		
Civic and social organizations	8134	247	3,742	3,744	3,774	3,753	\$56,010,926	\$1,14		
Professional and similar organizations	8139	1,205	26,572	26,601	26,637	26,603	\$837,432,481	\$2,42		
Private households	814	6,131	4,864	4,926	4,950	4,913	\$30,961,831	\$48		
UNCLASSIFIED ESTABLISHMENTS	99	3,352	4,193	4,301	4,250	4,248	\$84,737,255	\$1,53		

Note: First quarter 2015 as presented in this publication is preliminary and based on information compiled and collected through August 2015.

Latest available data on covered employment and wages for the whole year 2015 will be presented in a separate publication.

Details may not equal totals because some confidential or non-disclosable data are not shown in this publication.

Industries for which data are confidential are not shown. Some non-confidential data are also not included if they can be used to derive confidential data within an industry or sector.

NAICS is North American Industry Classification Code. See apendix for more information on NAICS.

In some cases wages are affected by seasonal changes in business activity, the number of weeks or hours worked, if pay periods are greater or less than usual, and if extra compensation is given in the form of bonuses, profits distributed, or other unidentified lump-sum payments.